



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #111623
Entitled

**Employee Benefits Administrative Software Platforms; Member and Provider Advocacy Services;
Transparency, Fraud, Waste and Abuse Products and Related Services**

The following advertisement was placed September 28, 2023 in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter www.nyscr.ny.gov, September 29, 2023 in Oregon's *Daily Journal of Commerce*, and September 28 and October 5, 2023 in *The Oklahoman*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Employee Benefits Administrative Software Platforms; Member and Provider Advocacy Services; Transparency, Fraud, Waste and Abuse Products and Related Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than November 16, 2023, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

4Tech Solutions, LLC	Levio Consulting
A&A Solutions (Synergy Scape Solutions, LLC)	Mainstream Technologies, Inc.
Advanced Medical Pricing Solutions (Anasazi Medical Payment Solutions, Inc.)	Maplesoft Consulting, Inc.
AGILE HEALTHCARE, LLC	Matrixyz, LLC
AITA	McKinsey & Company, Inc. Washington D.C.
Alexander & Co., LLC	Medefy Health, Inc.
Alliant Insurance Services	Medical Review of North Carolina, Inc. dba Constellation Quality Health
Amazon Web Services, Inc.	Myers and Stauffer LC

Ardent Technologies, Inc.	Oncore, LLC
Artemis Health	Online24x7, Inc.
Aspire HR, LLC	Optum
Benefitfocus.com, Inc.	People Tech Group, Inc.
BenefitWerks, LLC	Prophecy Consulting, Inc.
bswift, LLC	Provisio Partners Illinois, Ltd.
Carahsoft Technology Corporation	Public Consulting Group, Inc.
CASTLESTONE ADVISORS, LLC	PWXPress
Constellation Quality Health	QLOGIC, LLC
DailyPay, Inc.	Quantum Health, Inc.
Deloitte Consulting, LLP	Quick Pro Cleaning, LLC
Developing Today	R.L. Klein & Associates
Dynamis Software, Inc.	Radius Non-Emergency Medical Transport, LLC
Eight Eleven Group, LLC dba Medasource	Raymond Chabot Grant Thornton Consulting, Inc.
Empyrean Benefit Solutions, Inc.	Reclaim Health (MyA Health, Inc.)
eRepublic, Inc.	Rx Savings, LLC (Rx Savings Solutions)
Find Solace, Inc.	Salesforce
finHealth	Secova, Inc.
Fusion Benefits	Selerix Systems, Inc.
Gannett Peak Technical Services	Sled Consulting, LLC
Green Shield Canada	SmartLight Analytics, LLC
GrimeTime, LLC	TELUS Health
Guardian Life Insurance Company	UnitedHealthcare
Guidehouse, Inc.	US Beacon LC
InStaff, Inc.	Vimly Benefit Solutions, Inc.
Johns Storage	Virgin Pulse
Kaleyra, Inc.	WEX, Inc.
Last Call Media	WinTech

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on November 16, 2023 at 4:36:15 pm CT. Proposals were received from the following:

A&A Solutions (Synergy Scape Solutions, LLC)
Advanced Medical Pricing Solutions (Anasazi Medical Payment Solutions, Inc.)
Artemis Health
Benefitfocus.com, Inc.
CASTLESTONE ADVISORS, LLC
Eight Eleven Group, LLC dba Medasource
Empyrean Benefit Solutions, Inc.
Medefy Health, Inc.
Medical Review of North Carolina, Inc. dba Constellation Quality Health
Myers and Stauffer LC
Quantum Health, Inc.
Reclaim Health (MyA Health, Inc.)
Rx Savings, LLC (Rx Savings Solutions)

SmartLight Analytics, LLC
US Beacon LC
WEX, Inc.

Proposals were reviewed by the Proposal Evaluation Committee:

Greg Grunig, MS, Senior Procurement Analyst
Craig West, Procurement Analyst
Lisa Truax, Procurement Analyst
Nicole Lueth, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal response from Eight Eleven Group, fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Benefitfocus.com, Inc. offers a full line of benefits administration solution for employers. Their sales staff will work throughout the United States to serve Sourcewell participating entities. Benefitfocus.com is a company focused on sustainability. They currently produce 100% of their power via wind generation. They are offering substantial discounts off list price.

Empyrean Benefit Solutions, Inc. provides health and welfare benefits enrollment and administration services for clients across every size and complexity. Empyrean's platform includes an employee self-service portal, HR administrator portal, and our proprietary configuration application to develop, populate, and maintain each client's solution. They are offering Sourcewell participating entities solid discounts off of list price.

Medefy Health, Inc. offers a centralized benefits experience through their mobile platform. Medefy takes all pieces of the benefits plan and integrates them into one tidy, centralized app hub, making member access and decision-making simpler. They are offering substantial discounts off list price.

Rx Savings, LLC offer an innovative, patented engagement software system empowering health plan members to be educated consumers of prescription drugs. Rx Savings has remained singularly focused on reducing prescription drug costs, increasing medication adherence, and improving quality of life while providing pharmacy transparency and member engagement solutions to health plans, self-funded employers and the public sector. They are offering Sourcewell participating entities solid pricing rates.

WEX, Inc. is offering My Benefit Express, a complete benefits administration solution that is customizable, responsive, and cloud-based. Their sales staff will work throughout the United States and Canada to serve Sourcewell participating entities. All offered services are handled in house and they are focused on security. They are offering substantial discounts off market pricing.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #111623 to:

Benefitfocus.com, Inc.	#111623-BENE
Empyrean Benefit Solutions, Inc.	#111623-EMPY
Medefy Health, Inc.	#111623-MEDE
Rx Savings, LLC (Rx Savings Solutions)	#111623-RXSS
WEX, Inc.	#111623-WXH

The preceding recommendations were approved on January 16, 2024.

DocuSigned by:

Greg Grunig

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Greg Grunig, MS, Sr. Procurement Analyst

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Craig West

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Craig West, Procurement Analyst

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Lisa Truax

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Lisa Truax, Procurement Analyst

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Nicole Lueth

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Nicole Lueth, Procurement Analyst

STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #111623 for Employee Benefits Administrative Software Platforms; Member and Provider Advocacy Services; Transparency, Fraud, Waste and Abuse Products and Related Services.**

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

DocuSigned by:

Jeremy Schwartz

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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Operating and Procurement Officer